The VCI's Services for Member Companies
VCI represents the interests of its membership regionally, nationally, in Europe and worldwide.

- 8 regional associations
- ~400 direct members
- ~1,250 members in 22 sector associations
- Over 1,700 member companies

VCI is represented by partners such as BDI, CEFIC, and ICCA.
8 VCI regional associations – present in all areas of Germany
22 Sector Associations within VCI

All sectors of chemistry under one umbrella
The VCI’s Tasks

Representing and defending politico-economic and societal interests

- Forum for opinion-forming within the industry on chemistry-specific and cross-sector issues – such as energy, taxation, research, law etc.
- Bridge to politicians, public authorities, other industries, science, media and further stakeholders
- Maintaining and improving the image of the chemical industry
- Chemical Industry Fund to promote teaching of and research in chemistry

Supporting members with services

- Exclusive services for members
- Services - as the industry expects them
The VCI’s Service Portfolio

Industrial policy framework conditions (advocacy/political communication)

Image, acceptance

Understanding of natural sciences, talents

Communication with the public at large

Interest representation

Information services

Cooperation services

Promotion of science, young researchers and staff

REACH Platform Implementation aids

Networks, cooperation activities in purchasing
Committee Structure shows the large variety of topics

VCI Presidential Council

General Committee

17 Committees

Science, Technology and Environment
- Energy, climate protection, raw materials
Research, Science and Education
- Legal Affairs
- Taxation
Logistics and Transport
- Sustainability
Biotechnology

Trade Policy
Finance
Business and Market Analysis
Business Administration
Information Management and Digitisation
Communication
Independent Entrepreneurs
Political Committee Berlin
Political Committee Brussels

Sector committees, working groups, project groups
# 2020 Focus on six political top issues

## Political work and communication 2020

<table>
<thead>
<tr>
<th>Issue</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy and climate</td>
<td>Working for an industry-friendly climate protection act</td>
</tr>
<tr>
<td>Innovation</td>
<td>Incentive structure for innovations in chemistry and pharma</td>
</tr>
<tr>
<td>Industrial Policy</td>
<td>Accompanying the federal government's industrial policy strategy</td>
</tr>
<tr>
<td>Agriculture</td>
<td>Active involvement in the societal debate on biodiversity</td>
</tr>
<tr>
<td>Taxation</td>
<td>Strengthening the competitiveness of the location Germany</td>
</tr>
<tr>
<td>Digitalisation</td>
<td>Driving forward infrastructure expansion</td>
</tr>
</tbody>
</table>

Advocacy packages for political debate on the above and further issues are available at [www.vci.de/top-themen](http://www.vci.de/top-themen)
- Regular e-mail newsletters for members only
  www.vci.de/newsletter
- Monthly: chemie report
- Annually: report on VCI work focuses
Advocacy in the constituencies of German and European Members of Parliament (MPs and MEPs)

How does the dialogue benefit my company?

- Acceptance and trust
- Building and expanding networks
- Recognition of contributions to solutions through products
- Recognition for providing jobs
- Contacts in constituencies for problems with regional authorities
- Better understanding among politicians for business needs

Support from VCI

- Selection and address of suitable MPs and MEPs
- Arranging and coordinating appointments
- Preparation of content, personal attendance of VCI experts
- Developing individual concepts for events

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Available free-of-charge for VCI members: www.vci.de/reach

Clearly arranged presentation of topics covered by REACH

Information on CLP Regulation

Information on Biocidal Products Regulation

Information on enforcement of REACH and CLP Regulations
VCI information events, e.g. on REACH and CLP

- Each of our regularly held REACH/CLP information events attracts up to 1,000 participants from member companies.
- External organisers would charge between 1,000 and 1,500 euros per participant for a comparable one-day workshop.
- Next VCI information events on REACH and CLP are planned for autumn 2020.
Expert information for members in the newly launched newsletter

The monthly newsletter „Environment and Safety“ is launched in 2020

Selected expert information about:

- Plant safety
- Environmental protection: water, soil, air, waste
- Approval law
- Occupational health and safety
- Transport safety
Range of topics:
- Occupational health and safety
- Plant safety
- Environmental protection
- Transport safety
- Product safety
- Standardisation

Content:
- Topical information, dates and deadlines, overview, rules in the focus, archives, info events, external offers of information, search function, glossary
Economic and business information for members

Economy
We provide information on the business situation of the industry in Germany, Europe, USA, Asia and worldwide, e.g.

► Chemie-Barometer and World Chemistry Report
► Quarterly Report and Business Worldwide

Markets and trends
We analyse the long-term changes of the industry, observing the major chemical markets and assessing competitiveness

Figures, data, facts
We make available comprehensive data and charts on economic / business topics relevant to the chemical industry:

► Chemiewirtschaft in Zahlen (key data from the chemical industry)
► Investment, research and development, energy and raw materials
Economic and business information for members

Data service & support

- Individual information about trade, production, sales and more many details on chemical-pharmaceutical products
- Support in all questions regarding official statistics

Networking and exchange of information

Benefit from the exchange of experiences with other companies:
- Economic and Market Analysis Committee
- Market Intelligence Committee
- Information events about chemical markets and economic topics relevant to chemistry

Keep up-to-date

Our online offer can be accessed at: www.vci.de/die-branche
Also, the weekly newsletter informs about economic/business topics relevant to chemistry. Subscribe directly to this newsletter at www.vci.de/newsletter-wirtschaft
VCI-Einkaufskooperationen – Partner und Leistungen

Business and commercial insurances
Office supplies
Cyber risk insurance
D&O insurance
Energy efficiency consulting
Coffee & Catering
Identification & labelling solutions
Vehicles procurement
Supplier and services research

Air and sea cargo
Metasearch engine for global chemical search
Hired vehicles
Parcel and express services
Personal protective equipment
Forwarding services
Electricity and natural gas
Telephone service
Commercial credit insurance

No minimum sales / purchase volumes
Free events and webinars

Special concepts and services
This offer is being continuously expanded …
Sustainability Initiative Chemie³

About Chemie³

- The joint sustainability initiative of
  - VCI – German Chemical Industry Association,
  - IG BCE – Mining, Chemical and Energy Industrial Union,
  - BAVC – German Federation of Chemical Employers‘ Associations

Goals of the initiative

- **Internal:**
  With numerous forms of support, the initiative drives forward sustainable action in the chemical industry. In particular, the initiative assists SMEs in making sustainability a reality in their operations.

- **External:**
  The initiative takes up current topics such as supply chain management, sustainable finance, biodiversity, energy efficiency and climate protection. It wants to create an atmosphere of transparency and trust through an open dialogue with politicians, business and society.
1. Integrating sustainability into the corporate strategy
2. Achieving sustainable investments and value creation
3. Promoting economic stability and global cooperation
4. Driving sustainability through innovation
5. Implementing sustainability in operational processes
6. Securing decent work and an active social partnership
7. Managing demographic change and securing skills
8. Protecting people, the environment and biodiversity
9. Promoting resource efficiency and climate protection
10. Engaging with communities as good citizens
11. Creating transparency and showing integrity
12. Fostering a dialogue and enhancing participation

The **Sustainability Guidelines for the chemical industry in Germany** are at the heart of Chemie³.

„*With its technical and social solutions and impulses to politicians and society, the chemical-pharmaceutical industry in Germany wants to make a major contribution to a sustainable development in the meaning of the Global Sustainable Development Goals (SDGs).*“

*(Preamble Strategy goals to 2022 of Chemie³)*
Chemie³ Support offers for members

**Webinar series**
Efficient information about trends and topics with practice examples

**Pilot projects / Workshops**
Development and testing of solutions in small groups

**Topic-oriented events**
Topic-oriented exchange with experts and practitioners

**Sustainability check**
Strategic instrument, including materiality analysis, for a systematic approach to sustainability

**Guidance documents**
Guidance and formats for reporting, supply chain management, SDGs and training

The latest information and documents at www.chemiehoch3.de
"Shorter approval procedures together with low electricity prices and tax rates can unleash investment in industry – resulting in a constantly high tax revenue for the public administration."

Wolfgang Große Entrup
Director-General of VCI

Press conferences, press releases, social media, guest articles, interviews and position papers

- actively address the topics of the future
- convey key messages
- steer discussions

VCI in all media and on all channels – in order to
Transport and packaging of chemicals

VCI assistance „from chemistry – for chemistry“

- Guidance documents for the transport of dangerous goods
- Requirement profiles for transport by road and intermodal transport, by rail and for railway transportation providers
- Checklist for sustainability in logistics
- Toolbox for reducing plant-internal processing times
- Cargo Securing Information System
- Information event: New rules for dangerous goods
- Packaging Handbook
- Overview: Take-back systems for industrial packaging in the EU
- Checklist for the sustainability of packaging materials
- Guidance technical materials management

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TUIS experts provide assistance in accidents involving chemicals

The VCI’s Transport-Accident-Information-and Emergency-Response-System offers

- support around the clock, nationwide in Germany
- fast, qualified and non-bureaucratic assistance in transport accidents involving chemical products and in warehousing accidents, with the participation of 120 company fire departments and experts
- Total for 2018: 712 x support from TUIS experts (expert advice over the telephone or on the spot, technical assistance on the spot)
- Since 1982, TUIS has helped in over 30,000 cases
- Public fire departments can request TUIS support via the TUIS online database on the internet and/or via the TUIS app
### Chemical Industry Fund:

#### Supporting research and young talent (budget 2020)

- **Research funding**: 0.8 million €
- **Funds for schools**: 3.8 million €
- **Funding of young scientists and scholarships**: 5.6 million €

**Total funding**: 10.7 million euros

#### Conveying the fascination of chemistry to the next generation
Campaign: Deine Chemie / Your Chemistry
Opening up a new target group

9 seasons, 45 videos, 24 Mio. views
Conclusion: Strong Representation. Exclusive Services.

Representation of politico-economic interests

- Forum for opinion-forming on chemistry-specific and cross-sector issues
- The voice of chemistry in the political arena
- Bridge to public authorities, science, media, other industries and further stakeholders
- Image campaign
- Promoting young scientists and staff

Exclusive services for member companies

- Information on changes in legislation and support in implementation, e.g. for REACH and GHS
- Information on business developments of the industry and in selected regions
- Responsible Care
- Cooperation activities in purchasing
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