

# Quarterly Report 4.2023

# **Scarcity of good news**

The German chemical-pharmaceutical industry ended the year 2023 with a sobering last quarter. In particular, the lack of orders due to the weak economic position of industry in Europe as well as intense competition brought a sales decline at home and abroad. Yet more cutbacks in production were the consequence.

VCI director-general Wolfgang Große Entrup comments on the current situation: "The year 2023 was a disappointment throughout – and good news for the location Germany remains far and few between. Not only the chemical-pharmaceutical industry but the whole domestic economy is suffering from sluggish business and structural problems. Speaking in metaphors, however, first hope springs after a long spell of drought. Since February, some individual companies have been reporting a slight improvement regarding orders, especially with orders from abroad. Now, this proverbial tender plant needs water, fertiliser and much light – also from politicians."

Despite these cautiously positive signals, the VCI does not yet see any signs of an economic turnaround. The situation on the energy and raw materials markets remains tense. The persistent lack of orders combined with high production costs in Germany continue to weigh on business.

### **Summary**

- Cutbacks in chemical production
- Falling producer prices
- Slight drop in chemical sales
- Outlook: situation remains difficult
- Please note: The integral text of the VCI's Quarterly Report 4.2023 (in Geman language) is available for download in the press section at www.vci.de

#### **Forecast**

For 2024 as a whole, the VCI anticipates that production will stagnate at a low level. With declining prices, the industry's sales are likely to fall by 3.5 percent in the present year.

#### **Production**

Production fell by 2.3 percent against the previous quarter, reflecting a drop by 4.3 percent

compared with the previous year. At 77.2 percent, the industry's capacities were underutilised..

## **Producer prices**

Producer prices dropped by 0.1 percent in a comparison with the previous quarter while chemical and pharmaceutical products were 5.3 percent less costly than one year earlier

#### **Sales**

Seasonally adjusted, sales of the chemical-pharmaceutical industry fell by 1 percent to a total of 51.3 billion euros. Sales declined by 11.9 percent compared with last year.

#### **Employment**

With roughly 477,000 staff, employment in the chemical-pharmaceutical industry remained stable.

Ird quarter 2023	changes in pe	changes in percent against	
	previous qarter	previous year	
Production	- 2.3	- 4.3	
excluding pharma	- 1.7	+ 1.2	
Producer prices	-0.1	- 5.3	
Sales	- 1.0	- 11.9	
domestic sales	-0.1	- 15.6	
foreign sales	- 1.4	- 9.6	
capacity utilisation	quarter	quarter	
in percent	3/2023	4/2023	
chemicals (incl. Pharma)	75.7	77.2	

Production	change against previous year – 7.9	absolute value -
excluding pharma	- 10.4	-
Producer prices	- 0.4	-
Sales	- 12.2	229.3 bn. €
Domestic Sales	- 16.3	85.2 bn. €
Foreign Sales	- 9.6	144.1 bn. €
Employment	+/- 0.0	477,000

Sources: Destatis, VCI